Financial Tear Sheet

Corporate Profile

Werner Enterprises, Inc. was founded in 1956 and is a premier transportation and logistics company, with coverage throughout North America, Asia, Europe, South America, Africa and Australia. Werner maintains its global headquarters in Omaha, Nebraska and maintains offices in the United States, Canada, Mexico, China and Australia. Werner is among the five largest truckload carriers in the United States, with a diversified portfolio of transportation services that includes dedicated van, temperature-controlled and flatbed; medium-to-long-haul, regional and local van; and expedited services. Werner's Value Added Services portfolio includes freight management, truck brokerage, intermodal, and international services. International services are provided through Werner's domestic and global subsidiary companies and include ocean, air and ground transportation; freight forwarding; and customs brokerage.

Primary IR Contact

Investor Relations
Werner Investor Relations
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Stock Performance

WERN (Common Stock)	
Exchange	NASDAQ (US Dollar)
Price	**$25.14**
Change (%)	▲ 0.17 (0.68%)
Volume	570,104
52 Week Low	$20.63
Market Cap	$1,842,058,080
Rolling EPS	1.35
PE Ratio	18.6222
Shares Outstanding	73,272,000

Data as of 05/21/13 4:00 p.m. ET

Recent Headlines & Events

05/16/13
Werner Enterprises to Co-Sponsor Community Safety Day and Werner Roadeo at Werner Park

05/10/13
Werner Enterprises to Participate in Three Transportation Conferences

05/02/13
Werner Enterprises' President and COO Addresses Congress

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 2.3

EPS Trend		Current	30 Days Ago	90 Days Ago
QTR	Jun 13	0.37	0.40	0.40
QTR	Sep 13	0.39	0.41	0.42
QTR	Dec 13	0.40	0.42	0.42
QTR	Mar 14	0.29	0.33	0.36
FY	Dec 13	1.40	1.49	1.52
FY	Dec 14	1.63	1.70	1.73

SEC Filings

Filing Date	Form
05/15/13	8-K
05/10/13	8-K
05/02/13	10-Q
04/19/13	8-K

Corporate Governance

Gary L. Werner	Chairman
Gregory L. Werner	Vice Chairman and Chief Executive Officer
Derek J. Leathers	President and Chief Operating Officer
H. Marty Nordlund	Senior Executive Vice President - Specialized Services
Robert E. Synowicki, Jr.	Executive Vice President - Driver Resources
John J. Steele	Executive Vice President, Treasurer and Chief Financial Officer
Jim S. Schelble	Executive Vice President - Sales and Marketing
James A. Mullen	Executive Vice President and General Counsel
James L. Johnson	Executive Vice President, Chief Accounting Officer and Corporate Secretary

Ownership Summary

Shareholders	Holders	Value ($MM)	% O/S	Shares
Institution	210	1,722.85	97.6	71,478,654

Mutual Fund	315	647.15	37.4	27,431,100
Insider *	38	923.69	51.2	37,533,279

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Werner (Clarence L)	21,278,168	29.0	6,250	03/25/13
Fairpointe Capital LLC	4,540,295	6.2	33,850	03/31/13
WEDGE Capital Management, L.L.P.	3,703,012	5.1	15,440	03/31/13
Werner (Gregory L)	3,321,433	4.5	18,472	03/25/13
BlackRock Institutional Trust Company, N.A.	3,138,204	4.3	191,465	03/31/13
NFJ Investment Group LLC	2,757,905	3.8	46,258	03/31/13
The Vanguard Group, Inc.	2,308,051	3.2	-8,273	03/31/13
Columbia Management Investment Advisers, LLC	2,185,705	3.0	-261,284	03/31/13
Invesco Advisers, Inc.	2,103,241	2.9	1,554,294	03/31/13
The Boston Company Asset Management, LLC	1,925,029	2.6	278,795	03/31/13

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Minimum 20 minutes delayed